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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

MARCH 1988

Shipments of manufactured homes continue to fall, but at a slower rate in March. Manufacturers shipped 641 fewer homes in March 1988 than one year ago (off 3.3 percent), and 4,701 fewer homes in the first quarter of 1988 than the first quarter of 1987 (off 9.1 percent). There still appears to be no strength developing in any of the regions except the pacific, and those numbers are not large enough to offset the weaker showings of the south central and south atlantic regions.

There are four states now in the top ten shipment states that show gains over 1987 -- California, Georgia, New York and Pennsylvania. Last month there was only one.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through March

	1988			1987	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	4,086	8.7	+ 0.9	4,048	7.8
East North Central	5,337	11.4	- 8.2	5,814	11.3
West North Central	1,881	4.0	- 2.4	1,928	3.7
South Atlantic	18,040	38.5	- 10.8	20,223	39.2
South Central	8,425	18.0	- 22.7	10,898	21.1
Mountain	2,708	5.8	- 12.6	3,097	6.0
Pacific	3,888	8.3	+ 5.0	3,704	7.2

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through March

	1988			1987		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	5,954	13.4	- 10.6	6,660	13.4	1
2. North Carolina	3,936	8.9	- 20.1	4,927	9.9	2
3. Georgia	3,424	7.7	+ 1.5	3,373	6.8	3
4. South Carolina	2,399	5.4	- 11.2	2,701	5.4	4
5. California	2,347	5.3	+ 0.5	2,336	4.7	6
6. Alabama	2,255	5.1	- 9.8	2,500	5.0	5
7. Tennessee	1,949	4.4	- 1.4	1,976	4.0	8
8. Michigan	1,802	4.1	- 3.7	1,871	3.8	9
9. New York	1,494	3.4	+ 3.6	1,442	2.9	12
10. Pennsylvania	1,416	3.2	+ 2.9	1,376	2.8	13

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969	- 9.4%
April	21,139			Jan-Apr	72,989		
May	20,176			Jan-May	93,165		
June	21,532			Jan-June	114,697		
July	20,971			Jan-July	135,668		
August	21,996			Jan-Aug	157,664		
September	21,700			Jan-Sep	179,364		
October	22,162			Jan-Oct	201,526		
November	16,990			Jan-Nov	218,516		
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867	- 9.1%
April	21,334			Jan-Apr	72,902		
May	20,231			Jan-May	93,133		
June	21,643			Jan-June	114,776		
July	20,880			Jan-July	135,656		
August	21,961			Jan-Aug	157,617		
September	21,620			Jan-Sep	179,237		
October	21,971			Jan-Oct	201,208		
November	17,176			Jan-Nov	218,384		
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1987	1988		1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%	4.2%	March	745	790
April	2.6%		April	550	
May	2.5%		May	495	
June	1.8%		June	384	
July	2.3%		July	475	
August	2.3%		August	510	
September	2.7%		September	590	
October	3.5%		October	781	
November	3.5%		November	595	
December	4.8%		December	688	

Mobile/Manufactured Home Production

	March 1987	March 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	50	0.0%	0	143	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,188	1,204	1.3%	3,083	3,037	- 1.5%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,188**	**1,254**	**5.6%**	**3,083**	**3,180**	**3.1%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,339	2,406	2.9%	5,770	5,534	- 4.1%
Michigan *	*	*	---	*	*	---
Ohio	276	292	5.8%	582	613	5.3%
Wisconsin	228	249	9.2%	495	486	- 1.8%
Total	**2,843**	**2,947**	**3.7%**	**6,847**	**6,633**	**- 3.1%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	129	190	47.3%	331	418	26.3%
Minnesota	171	188	9.9%	374	363	- 2.9%
Missouri	47	0	-100.0%	115	63	- 45.2%
Nebraska	177	202	14.1%	520	501	- 3.7%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**524**	**580**	**10.7%**	**1,340**	**1,345**	**0.4%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,806	1,660	- 8.1%	5,192	4,651	- 10.4%
Georgia	2,829	2,908	2.8%	7,964	7,699	- 3.3%
Maryland *	*	*	---	*	*	---
North Carolina	2,444	2,085	- 14.7%	6,171	5,066	- 17.9%
South Carolina *	*	*	---	*	*	---
Virginia	413	359	- 13.1%	920	839	- 8.8%
West Virginia *	*	*	---	*	*	---
Total	**7,492**	**7,012**	**- 6.4%**	**20,247**	**18,255**	**- 9.8%**
South Central						
Alabama	1,907	1,710	- 10.3%	4,857	4,076	- 16.1%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	375	444	18.4%	998	1,105	10.7%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,248	1,285	3.0%	3,293	3,193	- 3.0%
Texas	1,131	716	- 36.7%	3,312	1,809	- 45.4%
Total	**4,661**	**4,155**	**- 10.9%**	**12,460**	**10,183**	**- 18.3%**

Mobile/Manufactured Home Production

	March			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	446	427	- 4.3%	1,273	1,119	- 12.1%
Colorado	40	0	-100.0%	126	35	- 72.2%
Idaho	234	182	- 22.2%	599	441	- 26.4%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**720**	**609**	**- 15.4%**	**1,998**	**1,595**	**- 20.2%**
Pacific						
Alaska *	*	*	---	*	*	---
California	987	977	- 1.0%	2,857	2,740	- 4.1%
Hawaii *	*	*	---	*	*	---
Oregon	398	526	32.2%	1,067	1,341	25.7%
Washington	113	84	- 25.7%	276	223	- 19.2%
Total	**1,498**	**1,587**	**5.9%**	**4,200**	**4,304**	**2.5%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	675	669	- 0.9%	1,675	1,474	- 12.0%
Total Production	**19,601**	**18,813**	**- 4.0%**	**51,850**	**46,969**	**- 9.4%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	March 1987	March 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Northeast						
Connecticut	21	15	- 28.6%	55	39	- 29.1%
Maine	150	201	34.0%	406	499	22.9%
Massachusetts	56	52	- 7.1%	151	139	- 7.9%
New Hampshire	84	88	4.8%	209	173	- 17.2%
New Jersey	96	61	- 36.5%	253	149	- 41.1%
New York	616	655	6.3%	1,442	1,494	3.6%
Pennsylvania	543	583	7.4%	1,376	1,416	2.9%
Rhode Island	10	9	- 10.0%	30	28	- 6.7%
Vermont	47	72	53.2%	126	149	18.3%
Total	**1,623**	**1,736**	**7.0%**	**4,048**	**4,086**	**0.9%**
East North Central						
Illinois	337	246	- 27.0%	699	559	- 20.0%
Indiana	555	594	7.0%	1,373	1,237	- 9.9%
Michigan	737	752	2.0%	1,871	1,802	- 3.7%
Ohio	596	546	- 8.4%	1,488	1,312	- 11.8%
Wisconsin	177	218	23.2%	383	427	11.5%
Total	**2,402**	**2,356**	**- 1.9%**	**5,814**	**5,337**	**- 8.2%**
West North Central						
Iowa	58	76	31.0%	149	175	17.4%
Kansas	98	119	21.4%	312	305	- 2.2%
Minnesota	153	170	11.1%	271	290	7.0%
Missouri	388	395	1.8%	920	874	- 5.0%
Nebraska	40	32	- 20.0%	112	86	- 23.2%
North Dakota	20	18	- 10.0%	42	35	- 16.7%
South Dakota	53	49	- 7.5%	122	116	- 4.9%
Total	**810**	**859**	**6.0%**	**1,928**	**1,881**	**- 2.4%**
South Atlantic						
Delaware	171	168	- 1.8%	489	430	- 12.1%
Florida	2,259	2,084	- 7.7%	6,660	5,954	- 10.6%
Georgia	1,214	1,348	11.0%	3,373	3,424	1.5%
Maryland	95	140	47.4%	305	350	14.8%
North Carolina	1,988	1,607	- 19.2%	4,927	3,936	- 20.1%
South Carolina	914	916	0.2%	2,701	2,399	- 11.2%
Virginia	494	469	- 5.1%	1,189	1,000	- 15.9%
West Virginia	267	275	3.0%	579	547	- 5.5%
Total	**7,402**	**7,007**	**- 5.3%**	**20,223**	**18,040**	**- 10.8%**
South Central						
Alabama	910	961	5.6%	2,500	2,255	- 9.8%
Arkansas	418	311	- 25.6%	1,082	732	- 32.3%
Kentucky	499	487	- 2.4%	1,125	1,122	- 0.3%
Louisiana	216	99	- 54.2%	581	345	- 40.6%
Mississippi	436	346	- 20.6%	1,075	765	- 28.8%
Oklahoma	97	38	- 60.8%	255	116	- 54.5%
Tennessee	848	842	- 0.7%	1,976	1,949	- 1.4%
Texas	777	466	- 40.0%	2,304	1,141	- 50.5%
Total	**4,201**	**3,550**	**- 15.5%**	**10,898**	**8,425**	**- 22.7%**

Mobile/Manufactured Home Shipments

	March			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	526	456	- 13.3%	1,484	1,246	- 16.0%
Colorado	70	76	8.6%	181	162	- 10.5%
Idaho	56	44	- 21.4%	140	87	- 37.9%
Montana	42	36	- 14.3%	119	79	- 33.6%
Nevada	144	170	18.1%	397	412	3.8%
New Mexico	204	260	27.5%	641	638	- 0.5%
Utah	40	25	- 37.5%	100	58	- 42.0%
Wyoming	12	11	- 8.3%	35	26	- 25.7%
Total	**1,094**	**1,078**	**- 1.5%**	**3,097**	**2,708**	**- 12.6%**
Pacific						
Alaska	0	0	0.0%	0	5	0.0%
California	798	848	6.3%	2,336	2,347	0.5%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	215	271	26.0%	567	762	34.4%
Washington	311	318	2.3%	801	774	- 3.4%
Total	**1,324**	**1,437**	**8.5%**	**3,704**	**3,888**	**5.0%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	796	988	24.1%	1,856	2,502	34.8%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**19,652**	**19,011**	**- 3.3%**	**51,568**	**46,867**	**- 9.1%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1988 Product Mix

	Jan-Mar Shipments			Jan-Mar Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	32	7	39	*	*	*
Maine	423	76	499	118	25	143
Massachusetts *	87	52	139	*	*	*
New Hampshire *	122	51	173	*	*	*
New Jersey *	52	97	149	*	*	*
New York *	956	538	1,494	*	*	*
Pennsylvania	938	478	1,416	1,979	1,058	3,037
Rhode Island *	15	13	28	*	*	*
Vermont *	109	40	149	*	*	*
Total	**2,734**	**1,352**	**4,086**	**2,097**	**1,083**	**3,180**
	66.9%	**33.1%**	**100.0%**	**65.9%**	**34.1%**	**100.0%**
East North Central						
Illinois *	403	156	559	*	*	*
Indiana	889	348	1,237	3,774	1,760	5,534
Michigan *	1,106	696	1,802	*	*	*
Ohio	962	350	1,312	464	149	613
Wisconsin	383	44	427	418	68	486
Total	**3,743**	**1,594**	**5,337**	**4,656**	**1,977**	**6,633**
	70.1%	**29.9%**	**100.0%**	**70.2%**	**29.8%**	**100.0%**
West North Central						
Iowa *	131	44	175	*	*	*
Kansas	201	104	305	317	101	418
Minnesota	215	75	290	263	100	363
Missouri	627	247	874	4	59	63
Nebraska	34	52	86	285	216	501
North Dakota *	19	16	35	*	*	*
South Dakota *	64	52	116	*	*	*
Total	**1,291**	**590**	**1,881**	**869**	**476**	**1,345**
	68.6%	**31.4%**	**100.0%**	**64.6%**	**35.4%**	**100.0%**
South Atlantic						
Delaware *	284	146	430	*	*	*
Florida	2,306	3,648	5,954	1,614	3,037	4,651
Georgia	1,779	1,645	3,424	4,043	3,656	7,699
Maryland *	233	117	350	*	*	*
North Carolina	2,557	1,379	3,936	3,653	1,413	5,066
South Carolina *	1,517	882	2,399	*	*	*
Virginia	682	318	1,000	691	148	839
West Virginia *	398	149	547	*	*	*
Total	**9,756**	**8,284**	**18,040**	**10,001**	**8,254**	**18,255**
	54.1%	**45.9%**	**100.0%**	**54.8%**	**45.2%**	**100.0%**

Year-To-Date
1988 Product Mix

	Jan-Mar Shipments			Jan-Mar Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	1,746	509	2,255	3,039	1,037	4,076
Arkansas *	565	167	732	*	*	*
Kentucky *	803	319	1,122	*	*	*
Louisiana *	306	39	345	*	*	*
Mississippi	592	173	765	886	219	1,105
Oklahoma *	60	56	116	*	*	*
Tennessee	1,345	604	1,949	2,330	863	3,193
Texas	598	543	1,141	976	833	1,809
Total	**6,015**	**2,410**	**8,425**	**7,231**	**2,952**	**10,183**
	71.4%	**28.6%**	**100.0%**	**71.0%**	**29.0%**	**100.0%**
Mountain						
Arizona	544	702	1,246	550	569	1,119
Colorado	61	101	162	10	25	35
Idaho	14	73	87	81	360	441
Montana *	23	56	79	*	*	*
Nevada *	68	344	412	*	*	*
New Mexico *	384	254	638	*	*	*
Utah *	4	54	58	*	*	*
Wyoming *	6	20	26	*	*	*
Total	**1,104**	**1,604**	**2,708**	**641**	**954**	**1,595**
	40.8%	**59.2%**	**100.0%**	**40.2%**	**59.8%**	**100.0%**
Pacific						
Alaska *	3	2	5	*	*	*
California	402	1,945	2,347	466	2,274	2,740
Hawaii *	0	0	0	*	*	*
Oregon	103	659	762	168	1,173	1,341
Washington	62	712	774	3	220	223
Total	**570**	**3,318**	**3,888**	**637**	**3,667**	**4,304**
	14.7%	**85.3%**	**100.0%**	**14.8%**	**85.2%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	25,213	19,152	44,365	26,132	19,363	45,495
	56.8%	43.2%	100.0%	57.4%	42.6%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	1,825	677	2,502	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,008	466	1,474
Total	**27,038**	**19,829**	**46,867**	**27,140**	**19,829**	**46,969**
	57.7%	**42.3%**	**100.0%**	**57.8%**	**42.2%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
March 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	2,084	11.6%	1	769	7.4%	2	1,315	17.3%	1
North Carolina	1,607	8.9%	2	1,028	9.9%	1	579	7.6%	4
Georgia	1,348	7.5%	3	711	6.8%	4	637	8.4%	3
Alabama	961	5.3%	4	738	7.1%	3	223	2.9%	13
South Carolina	916	5.1%	5	577	5.5%	6	339	4.4%	5
California	848	4.7%	6	153	1.5%	24	695	9.1%	2
Tennessee	842	4.7%	7	589	5.7%	5	253	3.3%	8
Michigan	752	4.2%	8	461	4.4%	7	291	3.8%	6
New York	655	3.6%	9	404	3.9%	10	251	3.3%	10
Indiana	594	3.3%	10	431	4.1%	8	163	2.1%	15
Pennsylvania	583	3.2%	11	399	3.8%	11	184	2.4%	14
Ohio	546	3.0%	12	413	4.0%	9	133	1.7%	18
Kentucky	487	2.7%	13	355	3.4%	12	132	1.7%	19
Virginia	469	2.6%	14	324	3.1%	13	145	1.9%	16
Texas	466	2.6%	15	231	2.2%	17	235	3.1%	11
Arizona	456	2.5%	16	204	2.0%	18	252	3.3%	9
Missouri	395	2.2%	17	292	2.8%	14	103	1.4%	21
Mississippi	346	1.9%	18	258	2.5%	15	88	1.2%	22
Washington	318	1.8%	19	28	0.3%	37	290	3.8%	7
Arkansas	311	1.7%	20	236	2.3%	16	75	1.0%	25
West Virginia	275	1.5%	21	196	1.9%	19	79	1.0%	23
Oregon	271	1.5%	22	45	0.4%	33	226	3.0%	12
New Mexico	260	1.4%	23	155	1.5%	23	105	1.4%	20
Illinois	246	1.4%	24	170	1.6%	22	76	1.0%	24
Wisconsin	218	1.2%	25	192	1.8%	20	26	0.3%	35
Maine	201	1.1%	26	171	1.6%	21	30	0.4%	33
Minnesota	170	0.9%	27	133	1.3%	25	37	0.5%	32
Nevada	170	0.9%	28	27	0.3%	38	143	1.9%	17
Delaware	168	0.9%	29	102	1.0%	26	66	0.9%	26
Maryland	140	0.8%	30	86	0.8%	28	54	0.7%	27
Kansas	119	0.7%	31	80	0.8%	29	39	0.5%	30
Louisiana	99	0.5%	32	86	0.8%	27	13	0.2%	44
New Hampshire	88	0.5%	33	61	0.6%	30	27	0.4%	34
Colorado	76	0.4%	34	29	0.3%	36	47	0.6%	28
Iowa	76	0.4%	35	52	0.5%	32	24	0.3%	37
Vermont	72	0.4%	36	52	0.5%	31	20	0.3%	41
New Jersey	61	0.3%	37	20	0.2%	40	41	0.5%	29
Massachusetts	52	0.3%	38	31	0.3%	35	21	0.3%	40
South Dakota	49	0.3%	39	31	0.3%	34	18	0.2%	42
Idaho	44	0.2%	40	5	0.0%	46	39	0.5%	31
Oklahoma	38	0.2%	41	22	0.2%	39	16	0.2%	43
Montana	36	0.2%	42	13	0.1%	41	23	0.3%	38
Nebraska	32	0.2%	43	10	0.1%	43	22	0.3%	39
Utah	25	0.1%	44	0	0.0%	48	25	0.3%	36
North Dakota	18	0.1%	45	10	0.1%	44	8	0.1%	45
Connecticut	15	0.1%	46	13	0.1%	42	2	0.0%	47
Wyoming	11	0.1%	47	3	0.0%	47	8	0.1%	46
Rhode Island	9	0.0%	48	7	0.1%	45	2	0.0%	48
Alaska	0	0.0%	49	0	0.0%	50	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	50
18,023	**99.7%**		**10,403**	**99.9%**		**7,620**	**99.9%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Mar 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	5,954	13.4%	1	2,306	9.1%	2	3,648	19.0%	1
North Carolina	3,936	8.9%	2	2,557	10.1%	1	1,379	7.2%	4
Georgia	3,424	7.7%	3	1,779	7.1%	3	1,645	8.6%	3
South Carolina	2,399	5.4%	4	1,517	6.0%	5	882	4.6%	5
California	2,347	5.3%	5	402	1.6%	21	1,945	10.2%	2
Alabama	2,255	5.1%	6	1,746	6.9%	4	509	2.7%	13
Tennessee	1,949	4.4%	7	1,345	5.3%	6	604	3.2%	10
Michigan	1,802	4.1%	8	1,106	4.4%	7	696	3.6%	8
New York	1,494	3.4%	9	956	3.8%	9	538	2.8%	12
Pennsylvania	1,416	3.2%	10	938	3.7%	10	478	2.5%	14
Ohio	1,312	3.0%	11	962	3.8%	8	350	1.8%	15
Arizona	1,246	2.8%	12	544	2.2%	18	702	3.7%	7
Indiana	1,237	2.8%	13	889	3.5%	11	348	1.8%	16
Texas	1,141	2.6%	14	598	2.4%	15	543	2.8%	11
Kentucky	1,122	2.5%	15	803	3.2%	12	319	1.7%	18
Virginia	1,000	2.3%	16	682	2.7%	13	318	1.7%	19
Missouri	874	2.0%	17	627	2.5%	14	247	1.3%	21
Washington	774	1.7%	18	62	0.2%	37	712	3.7%	6
Mississippi	765	1.7%	19	592	2.3%	16	173	0.9%	22
Oregon	762	1.7%	20	103	0.4%	33	659	3.4%	9
Arkansas	732	1.6%	21	565	2.2%	17	167	0.9%	23
New Mexico	638	1.4%	22	384	1.5%	23	254	1.3%	20
Illinois	559	1.3%	23	403	1.6%	20	156	0.8%	24
West Virginia	547	1.2%	24	398	1.6%	22	149	0.8%	25
Maine	499	1.1%	25	423	1.7%	19	76	0.4%	31
Delaware	430	1.0%	26	284	1.1%	26	146	0.8%	26
Wisconsin	427	1.0%	27	383	1.5%	24	44	0.2%	42
Nevada	412	0.9%	28	68	0.3%	35	344	1.8%	17
Maryland	350	0.8%	29	233	0.9%	27	117	0.6%	27
Louisiana	345	0.8%	30	306	1.2%	25	39	0.2%	44
Kansas	305	0.7%	31	201	0.8%	29	104	0.5%	28
Minnesota	290	0.7%	32	215	0.9%	28	75	0.4%	32
Iowa	175	0.4%	33	131	0.5%	30	44	0.2%	41
New Hampshire	173	0.4%	34	122	0.5%	31	51	0.3%	40
Colorado	162	0.4%	35	61	0.2%	38	101	0.5%	29
New Jersey	149	0.3%	36	52	0.2%	40	97	0.5%	30
Vermont	149	0.3%	37	109	0.4%	32	40	0.2%	43
Massachusetts	139	0.3%	38	87	0.3%	34	52	0.3%	38
Oklahoma	116	0.3%	39	60	0.2%	39	56	0.3%	35
South Dakota	116	0.3%	40	64	0.3%	36	52	0.3%	39
Idaho	87	0.2%	41	14	0.1%	46	73	0.4%	33
Nebraska	86	0.2%	42	34	0.1%	41	52	0.3%	37
Montana	79	0.2%	43	23	0.1%	43	56	0.3%	34
Utah	58	0.1%	44	4	0.0%	48	54	0.3%	36
Connecticut	39	0.1%	45	32	0.1%	42	7	0.0%	48
North Dakota	35	0.1%	46	19	0.1%	44	16	0.1%	46
Rhode Island	28	0.1%	47	15	0.1%	45	13	0.1%	47
Wyoming	26	0.1%	48	6	0.0%	47	20	0.1%	45
Alaska	5	0.0%	49	3	0.0%	49	2	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	44,365	**100.3%**		**25,213**	**99.7%**		**19,152**	**100.1%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
March 1988

State		Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia		2,908	16.0%	1	1,504	14.2%	2	1,404	18.5%	1
Indiana		2,406	13.3%	2	1,652	15.6%	1	754	9.9%	4
North Carolina		2,085	11.5%	3	1,497	14.2%	3	588	7.8%	5
Alabama		1,710	9.4%	4	1,270	12.0%	4	440	5.8%	8
Florida		1,660	9.1%	5	571	5.4%	7	1,089	14.4%	2
Tennessee		1,285	7.1%	6	925	8.8%	5	360	4.7%	9
Pennsylvania		1,204	6.6%	7	755	7.1%	6	449	5.9%	7
California		977	5.4%	8	168	1.6%	14	809	10.7%	3
Texas		716	3.9%	9	380	3.6%	8	336	4.4%	10
Oregon		526	2.9%	10	74	0.7%	18	452	6.0%	6
Mississippi		444	2.4%	11	348	3.3%	9	96	1.3%	13
Arizona		427	2.4%	12	219	2.1%	12	208	2.7%	11
Virginia		359	2.0%	13	296	2.8%	10	63	0.8%	17
Ohio		292	1.6%	14	225	2.1%	11	67	0.9%	16
Wisconsin		249	1.4%	15	217	2.1%	13	32	0.4%	20
Nebraska		202	1.1%	16	115	1.1%	17	87	1.1%	14
Kansas		190	1.0%	17	145	1.4%	15	45	0.6%	19
Minnesota		188	1.0%	18	136	1.3%	16	52	0.7%	18
Idaho		182	1.0%	19	25	0.2%	20	157	2.1%	12
Washington		84	0.5%	20	0	0.0%	48	84	1.1%	15
Maine		50	0.3%	21	41	0.4%	19	9	0.1%	21
New Jersey	*	0	0.0%	22	0	0.0%	39	0	0.0%	31
Colorado		0	0.0%	23	0	0.0%	25	0	0.0%	32
Delaware	*	0	0.0%	24	0	0.0%	26	0	0.0%	40
Vermont	*	0	0.0%	25	0	0.0%	46	0	0.0%	30
New York	*	0	0.0%	26	0	0.0%	38	0	0.0%	50
Kentucky	*	0	0.0%	27	0	0.0%	31	0	0.0%	35
Hawaii	*	0	0.0%	28	0	0.0%	24	0	0.0%	47
Utah	*	0	0.0%	29	0	0.0%	45	0	0.0%	25
New Hampshire	*	0	0.0%	30	0	0.0%	30	0	0.0%	43
North Dakota	*	0	0.0%	31	0	0.0%	37	0	0.0%	28
Rhode Island	*	0	0.0%	32	0	0.0%	23	0	0.0%	34
Maryland	*	0	0.0%	33	0	0.0%	35	0	0.0%	44
Alaska	*	0	0.0%	34	0	0.0%	21	0	0.0%	41
Arkansas	*	0	0.0%	35	0	0.0%	43	0	0.0%	26
Missouri		0	0.0%	36	0	0.0%	36	0	0.0%	33
West Virginia	*	0	0.0%	37	0	0.0%	29	0	0.0%	48
Iowa	*	0	0.0%	38	0	0.0%	22	0	0.0%	42
Massachusetts	*	0	0.0%	39	0	0.0%	44	0	0.0%	39
Wyoming	*	0	0.0%	40	0	0.0%	33	0	0.0%	29
South Dakota	*	0	0.0%	41	0	0.0%	28	0	0.0%	49
Oklahoma	*	0	0.0%	42	0	0.0%	50	0	0.0%	23
Montana	*	0	0.0%	43	0	0.0%	47	0	0.0%	37
Connecticut	*	0	0.0%	44	0	0.0%	32	0	0.0%	36
South Carolina	*	0	0.0%	45	0	0.0%	40	0	0.0%	46
Nevada	*	0	0.0%	46	0	0.0%	27	0	0.0%	27
New Mexico	*	0	0.0%	47	0	0.0%	49	0	0.0%	45
Louisiana	*	0	0.0%	48	0	0.0%	41	0	0.0%	38
Michigan	*	0	0.0%	49	0	0.0%	42	0	0.0%	24
Illinois	*	0	0.0%	50	0	0.0%	34	0	0.0%	22
		18,144	**99.9%**		**10,563**	**100.0%**		**7,581**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Mar 1988

State		Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia		7,699	16.9%	1	4,043	15.5%	1	3,656	18.9%	1
Indiana		5,534	12.2%	2	3,774	14.4%	2	1,760	9.1%	4
North Carolina		5,066	11.1%	3	3,653	14.0%	3	1,413	7.3%	5
Florida		4,651	10.2%	4	1,614	6.2%	7	3,037	15.7%	2
Alabama		4,076	9.0%	5	3,039	11.6%	4	1,037	5.4%	8
Tennessee		3,193	7.0%	6	2,330	8.9%	5	863	4.5%	9
Pennsylvania		3,037	6.7%	7	1,979	7.6%	6	1,058	5.5%	7
California		2,740	6.0%	8	466	1.8%	12	2,274	11.7%	3
Texas		1,809	4.0%	9	976	3.7%	8	833	4.3%	10
Oregon		1,341	2.9%	10	168	0.6%	18	1,173	6.1%	6
Arizona		1,119	2.5%	11	550	2.1%	11	569	2.9%	11
Mississippi		1,105	2.4%	12	886	3.4%	9	219	1.1%	14
Virginia		839	1.8%	13	691	2.6%	10	148	0.8%	17
Ohio		613	1.3%	14	464	1.8%	13	149	0.8%	16
Nebraska		501	1.1%	15	285	1.1%	16	216	1.1%	15
Wisconsin		486	1.1%	16	418	1.6%	14	68	0.4%	20
Idaho		441	1.0%	17	81	0.3%	20	360	1.9%	12
Kansas		418	0.9%	18	317	1.2%	15	101	0.5%	18
Minnesota		363	0.8%	19	263	1.0%	17	100	0.5%	19
Washington		223	0.5%	20	3	0.0%	23	220	1.1%	13
Maine		143	0.3%	21	118	0.5%	19	25	0.1%	23
Missouri		63	0.1%	22	4	0.0%	22	59	0.3%	21
Colorado		35	0.1%	23	10	0.0%	21	25	0.1%	22
Iowa	*	0	0.0%	24	0	0.0%	43	0	0.0%	42
Wyoming	*	0	0.0%	25	0	0.0%	35	0	0.0%	31
Rhode Island	*	0	0.0%	26	0	0.0%	44	0	0.0%	34
South Carolina	*	0	0.0%	27	0	0.0%	36	0	0.0%	46
Vermont	*	0	0.0%	28	0	0.0%	29	0	0.0%	33
North Dakota	*	0	0.0%	29	0	0.0%	33	0	0.0%	30
Nevada	*	0	0.0%	30	0	0.0%	28	0	0.0%	29
West Virginia	*	0	0.0%	31	0	0.0%	50	0	0.0%	48
Michigan	*	0	0.0%	32	0	0.0%	39	0	0.0%	26
New Hampshire	*	0	0.0%	33	0	0.0%	25	0	0.0%	43
Maryland	*	0	0.0%	34	0	0.0%	26	0	0.0%	44
New Jersey	*	0	0.0%	35	0	0.0%	46	0	0.0%	32
Illinois	*	0	0.0%	36	0	0.0%	38	0	0.0%	24
New York	*	0	0.0%	37	0	0.0%	31	0	0.0%	50
Kentucky	*	0	0.0%	38	0	0.0%	24	0	0.0%	35
Hawaii	*	0	0.0%	39	0	0.0%	45	0	0.0%	47
Arkansas	*	0	0.0%	40	0	0.0%	30	0	0.0%	28
Louisiana	*	0	0.0%	41	0	0.0%	37	0	0.0%	38
Utah	*	0	0.0%	42	0	0.0%	48	0	0.0%	27
Delaware	*	0	0.0%	43	0	0.0%	47	0	0.0%	40
New Mexico	*	0	0.0%	44	0	0.0%	32	0	0.0%	45
Massachusetts	*	0	0.0%	45	0	0.0%	40	0	0.0%	39
Connecticut	*	0	0.0%	46	0	0.0%	27	0	0.0%	36
South Dakota	*	0	0.0%	47	0	0.0%	49	0	0.0%	49
Oklahoma	*	0	0.0%	48	0	0.0%	41	0	0.0%	25
Alaska	*	0	0.0%	49	0	0.0%	42	0	0.0%	41
Montana	*	0	0.0%	50	0	0.0%	34	0	0.0%	37
		45,495	**99.9%**		**26,132**	**99.9%**		**19,363**	**100.1%**	

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MARCH 1988
Manufacturing Report